

# 2023 Parents' Band Camp

### What is BBOP?

- Brownsburg Band and Orchestra Parents (BBOP) is our 501c3 volunteer fundraising organization that supports all Brownsburg Band, Guard and Orchestra programs.
- Board of directors and volunteers organize all supporting activities for all groups. Help is needed from all parents.
- Meetings are usually on the third Thursday of each odd month, 7:30 pm in the band room.
- All band, orchestra, and guard parents are welcome and encouraged - to attend.

President - Monica Brownewell Smith Vice President - Yolanda Washington Secretary - Katie Dixon Co-Treasurers - Matt and Jennifer Miller



### **Outline**

- Performances & Competitions
- Volunteer Opportunities/Sign Up Genius
- Fundraisers Band & Student
- Fundraisers Overall
- Band Website
- Social Media



## **Performances & Competitions**

- 4th of July Parade
- Football Games
- Homecoming Parade
- Brownsburg Invitational
- Community Night
- ISSMA <u>Regional</u>, <u>Semi-State</u>, <u>State Finals</u>
- BOA Super Regional
- BOA Grand Nationals





# **Football games - Friday Night Lights**

Dates: 8/25, 9/1, 9/15, 9/29, 10/13

- Kids stay after school on Friday, rehearse, then eat
- Feed the Kids (see volunteer opportunities) provides food,
   sometimes donated by parents, sometimes purchased via donations
- Put on uniforms, play before game and halftime
- Students usually may leave after 3rd quarter or stay for the rest of the game. (may depend on the game or events on the following Saturday)
- Parents/family must purchase tickets to game to enter stadium.
- Parade before the homecoming game on 9/15, We usually do not perform at the homecoming game.





# **Brownsburg Invitational**

### September 9, 2023 - Roark Stadium

**Format:** 1 day event. 20-30 bands and 1,000+ attendees come to BHS for this event. Big fundraiser for BBOP (tickets, concessions).

- Number of bands registered will dictate the schedule. Event usually starts early afternoon.
- BHS performs last, in exhibition. Awards presented after we perform.

Tickets: \$8 online, plus fees. Link will be available closer to event.

**Volunteers:** Separate slide later for volunteering at this event. *Many needed throughout the day.* 

**Streaming:** bcsc.tv, pending their schedule





# **Community Night**

### October 14, 2023

**Format:** Band has rehearsal during the day, leading up to the event. Band does run through of show to that point, usually around 8:00 pm.

- All families and friends are invited to attend.
- Silent Auction (new this year).
- Food trucks (who share donation with BBOP).

**Tickets:** Optional donation for entry to event

**Volunteers:** Props, Uniforms, Silent Auction Committee

Streaming: None



## **Indiana State School Music Association (ISSMA)**

### Regional - October 7, 2023 @ Center Grove OR Lafayette Jefferson

**Format:** 1 Day, 10-12 Open Class A bands, at each of 2 locations. Top 10 from each location advance to Semi-State

**Tickets:** \$8.00 for adults, \$5.00 for students/preschoolers. Tickets available at the gate (General Admission). Be prepared for Cash ONLY.

**Volunteers:** Props, Drivers, Uniforms/Bus Chaperones

Streaming: None

Website: www.issma.net



## **Indiana State School Music Association (ISSMA)**

Semi-State - October 21, 2023 @ Ben Davis HS, Indianapolis

Same day as BOA Indy Super Regional Finals

Format: 1 Day, 20 bands in Open Class A, 10 advance to finals.

**Tickets:** \$8.00 for adults, \$5.00 for students/preschoolers. Tickets available at the gate (General Admission). Be prepared for Cash ONLY.

**Volunteers:** Props, Drivers, Uniforms/Bus Chaperones

Streaming: None

**Notes:** Plan on arriving early, schools in our class travel well and bring large crowds. *Be prepared for cold, rain and wind.* 

Website: www.issma.net





# Indiana State School Music Association (ISSMA)

### State Finals - October 28, 2023 @ Lucas Oil Stadium, Indianapolis

Format: 1 Day, 10 bands in each of 4 classes, BHS is Open Class A

**Tickets:** \$22 adults, \$18 students (General Admission) via TicketMaster (electronic)

• T-shirts - \$20 on site

Volunteers: Props, Drivers, Uniforms/Bus Chaperones

Streaming: None

**Notes:** 4 classes, Open Class A goes last. You will likely want to arrive mid-way through the previous class. Access to seating will be closed during the last 2 bands of each class until after the class awards. Parking is additional fee, ~\$20



# ONE DOES NOT SIMPLY HAVE ENOUGH BAND SHIRTS

### Bands of America (BOA) Super Regional

### October 20-21, 2023 @ Lucas Oil Stadium, Indianapolis

Format: 2 Day Oct 21 - Same day as ISSMA Semi-State

- Prelims in morning/afternoon on Friday and Saturday (we will have one prelim spot)
- Finals on Saturday evening (14 bands make finals)

**Tickets:** ~\$25 for prelims each day GA, \$30 for finals GA, \$40 for finals reserved seats, all via TicketMaster (electronic) BOA website: <a href="marching.musicforall.org/">marching.musicforall.org/</a>

• T-shirts/apparel, ~\$25+ on site, patches for letter jacket, there may also be a "finalist" shirt available

**Volunteers:** Props, Drivers, Uniforms/Bus Chaperones

**Streaming:** Box5TV - Approx \$15 per day prelims, \$20 for finals, \$35 for full event

**Notes:** Performance slots may dictate early arrival at the school on Friday or Saturday. Finals usually ends around midnight Saturday. Parking is additional fee, ~\$20





### **Bands of America (BOA) Grand Nationals**

### November 9-11, 2023 @ Lucas Oil Stadium, Indianapolis

Format: 3 Day

- Prelims on Thursday and Friday (we will have one prelim spot)
- Semi-Finals on Saturday morning; 30-40 bands make Semis
- Finals on Saturday evening (12 bands make finals)

**Tickets:**  $\sim$  \$29 for prelims per day, \$45 for semis GA/\$65 for semis reserved, \$55 and up for finals GA/reserved (General Admission/Reserved) via TicketMaster (electronic) BOA website: <a href="mailto:marching.musicforall.org/">marching.musicforall.org/</a>

• T-shirts/apparel, ~\$25+ on site, patches for letter jacket, there may also be a "semi-finalist" or "finalist" shirt available

**Volunteers:** Props, Drivers, Uniforms/Bus Chaperones

**Streaming:** Box5TV - Approx \$18 per day prelims, \$25 both days of prelims, \$25 for semis, \$35 for finals, \$65 for full event

**Notes:** Prelim performance slots may dictate early arrival at the school on Thursday or Friday. Finals usually ends around midnight Saturday. Parking is additional fee, ~\$20



# Volunteer Opportunities

# **Volunteer Opportunities**

- Feed the Kids
- Props
- Uniforms
- Concessions
- Silent Auction
- Brownsburg Invitational
- Running of the Bulldogs 5K
- BINGO
- Split-Pot Raffle
- Golf Outing
- Photography & Videography
- Band Website



# **Band parents are the best!**





# Sign Up Genius

We use the platform Sign Up Genius to help coordinate all of our volunteer events and opportunities.

Go to <u>Brownsburgbands.com</u> then scroll down and click on <u>Event Volunteer Sign Up</u> to find all open volunteer spots.

Once you open up the event, you will be able to choose your date and time slot. You will receive a reminder email a couple of days before your chosen volunteer spot.







# Feed The Kids (FTK)

### Lead contact: Kim Flora email: wishuponastarkim@gmail.com

- At home football games, we will "Feed the Kids" at the school instead of having them go home and come back again.
- Bonding time for the students but also allows them a little down time between school, practice and then performing.
- We feed over 200 kids and staff, the biggest area of opportunity is food donations. Items needed are listed on <u>SignUpGenius</u>
- Additional volunteers are also needed for setup, serving the food and cleanup. It is a great way to be involved with the students.

FTK will also provide snacks/water for trips and competitions. Volunteers/donations will be needed and posted.





# Props (& more)

### Lead contact: Scott Dial email: smdial@alumni.purdue.edu

- Team that builds and hauls props for marching band, winter percussion and winter guard programs
- Moves props and equipment on/off field for all performances.
   Maintains semis and trailers.
- Loads props, instruments, equipment and more on trucks for all competitions. Manages logistics for moving everything.
- Group of volunteers are needed at each competition & performance. (Limited number for competitions.) List can change from week to week. This is a great way of watching the performances from the sidelines, up close to the action.
- <u>Join our 2023 Props Crew GroupMe group</u> so you can stay up to date on what's needed for each work session/performance.





### **Uniforms**

Lead contact: Jamie Tewell email: jltewell@att.net

### **Bands, Guards & Orchestras**

Main areas of activities:

- Pre-season uniform fitting
- Hemming and repair
- Before and after performances, helping students with their uniforms

Uniform check within a couple of days after each performance to be sure they are clean and all pieces are accounted for.

Concert Bands & Orchestra teams help with pre-season uniform fitting, hemming and repair, mid-season adjustments if needed and then a final uniform check-in/wash/repair at the end of each year.





### **Concessions**

### Lead contact: Ammie Hultman email: Ammie1082@gmail.com

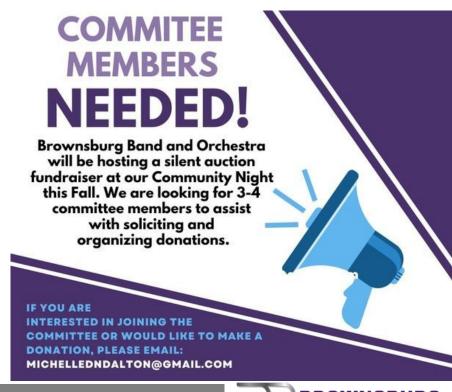
- Football games and contest concessions are a major fundraiser for the band, guard and orchestra programs.
- Three stands in the stadium that must be staffed by adults.
- Responsibilities include light food preparation, set up at beginning of shift and clean up at the end, filling food orders, collecting money.
- 4 to 5 people needed to handle food and two people to collect money at each stand. Sign up for spots on <a href="SignUpGenius">SignUpGenius</a>.
- Each family must work two shifts as part of your marching band obligation. There are NO (ZERO) exceptions to this. If someone tells you that you are exempt, they cannot do that!
- Limited concession cleaning and stocking sessions are also available as volunteer opportunities to meet this requirement.
- Looking for additional co-leads to assist Ammie!



# **Community Night Silent Auction**

### Lead Contact: Michelle Dalton email: michelledndalton@gmail.com

- NEW this year! Will take place with Community Night on October 14, 2023
- Qtego is donating Silent Auction services to raise money for BBOP.
- Looking for a committee to gather donations.







### **BINGO**

Lead contact: Monica Brownewell Smith email: monica.brownewell.smith@gmail.com

- Second annual BINGO event at American Legion on February 4,
   2024!
- Our goal is to raise \$10,000.
- We have 6-7 BINGO games, donated prizes, food for sale, pull tabs (new), heads/tails.
- Will need volunteers to get donated prizes, set up/tear down, sell tickets/tables.
- 21+ event, no kids.



# **Brownsburg Invitational**

### Lead contact: Carla Gillespie email: c2gillespie@sbcglobal.net

- We host 20-30 bands for a competition, one of the largest in Indiana
- Bands perform throughout the day & evening, receive judges comments and scores
- We perform last in exhibition, awards follow our performance
- Very large fundraiser for BBOP ticket sales, concessions
- Many volunteers are needed for a successful event parking, concessions, tickets, hospitality food donations, timers, band guides, medical support, etc.
- This will be an all day event. Many volunteers needed.
- Sign up for spots on <u>SignUpGenius</u>.





# **Running of the Bulldogs 5K**

Lead contact: Amanda Spice email: spice.amanda@gmail.com

Fantastic run/walk community fitness event and fundraiser, usually in April

- The timeline for planning begins in July of each year. Not many demands until about 4-6 weeks before the event date.
- Securing sponsors is a big part of this event.
- There will be various volunteer opportunities for families to help with this event.

This event could easily serve 600-800 participants and bring in over \$20K (net) per year for the band, guard, and orchestra programs. 2024 date is TBD.



## **Split-Pot Raffle**

Lead contacts: Mike Russell and Curt & Beth Moss email: curt@curtmoss.com

## HUGE fundraising opportunity

- Individuals buy \$5 tickets, each has a number. Uniquely numbered perforated tickets that will be torn in half. One half stays with the band, one half goes to the individual
- Volunteers (registered with state) and students sell the tickets at local businesses and school events.
- Drawing for the winner is done at TBD date. Winner takes 50%, band takes 50%
- More info coming soon!

Castle, IN band raises approx \$60K (and winner gets \$60K)





## **Golf Outing**

#### Lead contact: TBD-Could be YOU!

Another large fundraising opportunity, usually in May or June.

#### Volunteers needed for:

- Securing sponsorships, prize donors, coordinating with companies
- Coordinating event day, location, logistics
- Day of event volunteers: set up, check-in, scorekeepers, tear down
- Coordinating signage, t-shirts
- Donations of drinks and snacks to use at event.

2024 date is TBD.



## **Photography & Videography**

#### Lead contact: Curt Moss, 317-627-1715, curt@curtmoss.com

- Volunteers needed to take photos and videos at all events (not just marching band). The more photos, the better!
- Share photos via Dropbox, Google Photos/Drive, Box or similar service, usually within 1 day of the event.
- Photos will added to photo archive (<u>brownsburgbands.smugmug.com</u>) and used on band website, social media and other communications.
- Blend of group/individual shots at rehearsals and performances, plus behind-the-scenes.
- Hoping to do much more video this year!



## Personal videos and streaming

#### **PLEASE NOTE:**

- ISSMA and BOA events prohibit video and audio recordings.
- You may record videos at rehearsals and games for personal use only.
- Due to copyright laws, do not share or post videos of the show or music to any social media channel. This includes YouTube, TikTok, Instagram, Facebook, Twitter....any social media channel.
- Do not live stream any performances.
- You may live stream awards presentations after all performances.
- We must protect the rights of the original composers and copyright holders who license their music to performing groups.



## **Band Website**

#### Lead contact: Curt Moss, 317-627-1715, curt@curtmoss.com

- 1-2 volunteers needed to help maintain and update <a href="https://www.brownsburgbands.com">www.brownsburgbands.com</a>
- WordPress experience preferred
- Add/edit events, news items and main pages. Update photos and links.



#### Related

#### **Additional volunteer opportunities**

- Winter Guard competitions
- Winter Guard Invitational (we host this event)
- Winter Percussion competitions
- Ticket takers for concerts (Jazz bands, concert bands, etc.)
- Indy 500/Brickyard 400
- And more!

Sign up for spots on <u>SignUpGenius</u> as they are added



## Fundraising - Band & Student

## **Fundraising Chairperson**

We are looking to add a Fundraising Chairperson to the Board to help shepherd these fundraisers and make sure everyone is getting what they need. This person would also be in charge of maintaining our master list of supporters (businesses and individuals) so that we are maximizing our asks and being strategic in our fundraising and

recruiting others to make the fundraising ideas a reality!



## Fundraising - Band & Student

- Raise Right
- Car Wash
- Item Sales
- Dine to Donate
- Brownsburg Invitational
- Concessions
- Running of the Bulldogs 5K
- Golf Outing
- BINGO
- Silent Auction
- Other

The Cut Time administrator will periodically apply the credits toward the students fees.



## Why so much fundraising?

- Expenses for uniforms, truck rental, maintenance on trailers, supplies, prop construction, equipment and instrument repairs, marching band staff and more.
- Student fees account for *only about 60%* of annual expenses
- To help minimize future fee increases, we must raise additional funds to invest in our students and continue the growth of all band, guard and orchestra programs.
- Some activities go directly to help each student's fees, others fund band expenses.
- We look for low(er) effort, high return opportunities.
- This is why we sell concessions, do a split-pot raffle, sell sponsorships. And, we need volunteers to support these activities.

## Raise Right (formerly known as SCRIP)

#### Amy Raider email: amyjraider@gmail.com

- Raise Right fundraising program uses gift cards to help raise funds.
- Families purchase orders for Raise Rightcards and pay face value for the gift cards. Options include most popular retailers (e.g., WalMart, Speedway, Old Navy, Starbucks, Meijer, Lowes, and 100s more!)
- BBOP earns money with each gift card purchase and a percentage will go towards your student's fees.
- Use Raise Rightgift cards for your own purchases; they also make great gifts for friends and family!
- Plastic gift cards are ordered on a regular basis and sent home with your student when they are received. E-gift cards are available for purchase as well; most are available for immediate use.
- Example: Buy a Lowe's card for \$500 before you go to purchase an appliance. Your student will get credit in their account.
- We will have a Raise Right training session coming soon!



#### Car Wash

#### Amy Collins email: amysorrellcollins@gmail.com

- We partner with Crew Carwash. Students sell printed tickets for basic washes or e-coupons for any kind of wash (not including booklets).
- Tickets are valid at any Crew Carwash in Indiana
- 50% of the proceeds go directly to the selling student's account.
   During online purchases, you must indicate the student who should receive credit.
- This is happening NOW through the end of June!
- Link to more info



## **Item Sales**

Throughout the school year, there are multiple fundraiser sales that involve 'catalogs' of items. These include candy, trash bags, laundry detergent and other food items.

- Band and Orchestra students in 7-12 grades participate in a Fall Fundraiser (typically garbage bags and detergent)
- All Band and Orchestra students participate in Winter Fundraiser (typically Cheese and Sausage)
- All Band and Orchestra students participate in Spring Fundraiser (items to sell are TBD)

In all these sales, a portion of the sales is credited to the student's account.



#### **Dine to Donate**

#### Jessica Baker email: jroseber1@yahoo.com

BBOP works with local businesses in our community to create opportunities to raise funds for the Band, Orchestra and Guard Programs.

Some times, these businesses require a flyer at the time of purchase in order give us a portion of the profits.

Some of the recent Dine to Donates we've had include:

- Rush Off Main
- Ritters
- Papa Johns
- Texas Roadhouse

We are always looking for new ideas; please let Jessica know if you are able to help!



# Band Communications

## **Band Communications**

Band eNewsletter - Sign up at <u>brownsburgbands.com</u>

Sign up for the Brownsburg Bands email newsletter!



- Join section, parent, and volunteer GroupMe.
- A replacement for Remind is coming soon.



## **Band Website**

www.brownsburgbands.com

BBOP - BBOP resource page

Calendar - Subscribe to the calendar

Photos - <u>brownsburgbands.smugmug.com</u>







## **BBOP Facebook Group**

#### https://www.facebook.com/groups/226007291088894

Search for Brownsburg Band and Orchestra Parents (BBOP)

To join, you must answer the questions presented.

Group is not for official communications from the band, but is a great resource among parents and family members. Current students are not allowed in the group.



## **Social Media**

Follow/Like and share posts. Share with comments.

- Facebook <u>Brownsburg Bands</u>
- Twitter <u>@BrownsburgBands</u>
- Instagram <u>@BrownsburgBands</u>
- YouTube <u>Brownsburg Bands</u>



## **Show Shirts and Band Apparel**

- We'll be offering a flash site for ordering marching band show shirts and other band apparel in about 2 weeks.
- Usually have about 2 weeks to place orders, items come in after that.
- T-shirts, hoodies, pullovers, polos, etc. Prices vary, \$15-\$75.
- These are all optional purchases.



## Questions?

#### Who do I contact when...

- I want to volunteer: Check <u>Sign-Up Genius</u> and sign-up or contact the event leader and share your availability!
- My student needs to miss a practice: Email the Director.
- I have an idea that may help raise money: Contact the Fundraising Director or BBOP Board.
- I want to meet other band parents:
  - Volunteer for events!
  - Come to BBOP Meetings Usually on the third Thursday of each odd month
  - Also, come to the last 30-45 minutes of Thursday evening rehearsals during the school year... you won't be disappointed!
- I don't understand how CutTime works or why it says I have a balance: Contact Neekol Dalton at neekol@teamdalton.net.



## Questions?

Who do I contact when...

- My kid lost their marching shoes (again!): Have them look in the band room and uniform room; also, reach out to the uniform parents (info in this presentation). *Pro tip: label their shoes!*
- I don't know what time lunch is? Read the weekly eNews and watch for the text schedules (new method coming soon) for the week/day.
- My kid is struggling with something in class or rehearsals:
   Contact the Directors.
- I don't know the schedule for this week's concert/contest:
  Find your <u>Brownsburg Bands eNews</u> (email)... schedules are posted at least a week in advance. <u>Past issues posted here</u>.

## What do I do next?

#### Here are the things you can do now:

- Sign up for communications–enews, GroupMe
- Download the calendar
- Reach out to the committee chairs to get involved
- Sign up for Raise Right and start earning money
- Pay fees through Cut Time
- Keep your kid well rested, fed, hydrated, and sunscreened!





## Thank you!

Have a great season!